



NOT MAIN STREET, NOT WALL STREET,
WE'RE OTHERSTREET!

OTHER|||STREET
ADVISORS

(407) 900-9986 | INFO@OTHERSTREET.COM | OTHERSTREET.COM | 976 LAKE BALDWIN LANE, SUITE 202, ORLANDO, FL 32814

MEET OTHERSTREET'S MANAGING PARTNERS



ENON WINKLER
MANAGING PARTNER

As a founding partner, Enon focuses on developing deal flow, raising equity, investment analysis, and disposition strategies. A veteran of the multi-family and manufactured housing industry, Enon has transacted in excess of \$2.5 billion in investment property sales. As a principal, Enon has been a partner in apartment and manufactured housing communities. As a nationally recognized member within the commercial real estate industry, Enon has developed long standing business relationships with lenders, brokers, and institutions which often allows early access to investment opportunities. Enon currently owns 5 manufactured housing communities and his management company, OtherStreet Management, is responsible for the operations of seven communities.



RUSS WILLIAMSON
MANAGING PARTNER

Russ specializes in the acquisition and dispositions of MH & RV assignments across the U.S. This includes strategic positioning of investment offerings, coordination of the financial and underwriting processes, and interaction with key decision makers within industry REITs, large institutional investment firms, family offices, and owner operators. Russ has closed over \$300 million worth of transactions and brings more than a decade of deal experience to the table.



JIM FLETCHER
MANAGING PARTNER

Jim brings over 20 years of commercial real estate experience to his role as Managing Partner. Jim has a long track record of successfully directing clients through real estate transactions, optimizing property management plans, and developing business growth strategies. With a keen focus on manufactured housing, RV, and multi-family, Jim specializes in applying his hands-on-experience, along with market knowledge to maximize profitability of operations and asset value for his clients.



CASEY SHIPMAN
MANAGING PARTNER

Casey studied at Cazenovia College and has been working in the industry since 2001. Her passion began in the campground and RV park industry where she spent 11 years creating memorable experiences for guests. Prior to joining OtherStreet, she worked for one of the largest mobile home and RV park owners in the U.S. Now, as a Managing Partner and Chief of Operations, she oversees operations for all of our communities. Her role involves a mixture of responsibilities including human resources, accounting, asset protection, and property management. She is also a licensed real estate agent and specializes in sales and acquisitions.

WHY IS THIS IMPORTANT?

Our team's unique combination of sales, underwriting, and management experience will help you obtain the highest value for your community with as little stress on you as possible. Our team's unique combination of sales, underwriting, and management experience will help you obtain the highest value for your community. Our goal is to help you sell your community with as little stress as possible. Our clients can expect a smooth transaction with a strong support system every step of the way. Our personal experience in the mobile home community space allows us to bring greater value to you through our first-hand knowledge of the ins and outs of daily community operations, financial management, and behind the scenes of what it takes to run a community.

MEET OTHERSTREET'S DEDICATED TEAM


350+
TRANSACTIONS


\$3B+
SALES


\$10B+
EVALUATIONS

MANAGEMENT TEAM



ENON WINKLER
MANAGING PARTNER



JIM FLETCHER
MANAGING PARTNER



RUSS WILLIAMSON
MANAGING PARTNER



CASEY SHIPMAN
MANAGING PARTNER

INVESTMENT SALES TEAM



BRETT GARNER
VICE PRESIDENT



ARMAND VIOLI
VICE PRESIDENT



KEITH SCHIFF
VICE PRESIDENT



ROBERT WHITTAKER
ADVISOR

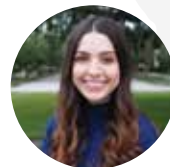


CESAR OVANDO
ADVISOR



BEN COHEN
ADVISOR

SUPPORT TEAM



CHEYENNE HARRIS
TRANSACTION COORDINATOR



CHRISTIAN AZNAR
SVP OF UNDERWRITING

We're OtherStreet!

One street with endless opportunities.

THE OTHERSTREET ADVANTAGE

We provide a full suite of services that are designed to convert. Working with the right team means optimized systems, a full fledged dedicated culture and results.



WE ARE TRUSTED ADVISORS, NOT TRANSACTION BROKERS

- A true advisor is honest, giving expert guidance even when it's not what a client wants to hear
- As owners and operators, our team has expert knowledge in maximizing park operations and value
- You get expert guidance plus strategic introductions for insurance, capital, legal, and more



CONSTANT COMMUNICATION

- Proactive communication is key to a successful sales and marketing strategy
- Our process is well-defined, measured, and 100% transparent with clients
- You can expect recurring strategy and update calls to discuss market traction and prospect feedback



FOCUSED APPROACH

- 90% of buyers come from our own proprietary database containing >40,000 Mobile Home and RV Parks
- Our prospect lists are data driven allowing us to quickly match other community owners looking to invest
- Your dedicated team is mutually incentivized to ensure maximum value and market exposure for your property



BEST IN CLASS TOOLS

- Investing in a tool-set that delivers high-value is the difference between listing your deal and selling it
- We're proud of our relationship database and invest heavily into property-focused technologies
- Your advantage is a team well-equipped with market intelligence including maps, properties, and contacts, including 1031 exchange buyers



ACTIVE ROLE FROM LISTING THROUGH CLOSING

- The keys to a successful deal are preparation, execution, and follow-through
- Our valuation process starts with pre-marketing discovery to target ideal buyers then executing due diligence to closing
- Your goal is to divest and/or acquire, your gain is that we get you to the finish line



CELEBRATION

- Closing day is the hallmark of success!
- Together, we'll celebrate your success and help you identify your next big win

Recent OtherStreet Advisors Manufactured Housing and RV Park Sales



ERIE PORTFOLIO

292 Sites
Pennsylvania



SOUTHERN MAINE PORTFOLIO

138 Sites
Maine



OAK TREE VILLAGE

363 Sites
Florida



POCONO MH ESTATES

89 Sites
Pennsylvania



SEA BREEZE MHC

254 Sites
Georgia



WOODED ACRES

147 Sites
Ohio



SANDALWOOD MHP

127 Sites
Texas



ROANOKE PORTFOLIO

158 Sites
Virginia



JAPANESE GARDENS

312 Sites
Florida



SARASOTA PORTFOLIO

246 Sites
Florida



VALLEY MHP

45 Sites
Ohio



HIDDEN VALLEY

482 Sites
Pennsylvania

Recent OtherStreet Advisors Manufactured Housing and RV Park Sales



PINE HAVEN MHP

76 Sites
New York



PARK AVENUE

58 Sites
Texas



GREEN ACRES

111 Sites
Texas



NEW YORK PORTFOLIO

270 Sites
New York



CENTRAL NEW YORK PORTFOLIO

108 Sites
New York



FORT WAYNE ESTATES

78 Sites
Indiana



SLEEPY FOX VILLAGE

76 Sites
North Carolina



TURKEY CREEK MHP

24 Sites
North Carolina



70 EAST RV & MH PARK

120 Sites
North Carolina



APPLEWOOD MHP

154 Sites
Colorado



RIVERBEND MHP

116 Sites
Missouri



HIDDEN HILLS MHP

96 Sites
Tennessee

PARTIAL CLIENT LIST:

Equity Lifestyle Communities

Carlyle Group

Zeman Communities

Affordable Communities Group

Summit Communities

Lakeshore Communities

Meritus Communities

Park Stone Capital

Lawson Communities

Moore Communities

Blackstone

Roots Management

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I have closed multiple transactions with Enon. His team's processes and his ability to navigate challenges are superior to most. We recommend Enon regularly and will continue to do so.

MIKE CONLON | Owner of Affordable Communities Group

Enon completed a very complicated transaction on our behalf. Along the way he kept me calm and negotiated hard on my behalf which in the end netted us a much higher number than we would have achieved without him. He is an excellent Broker.



WALTER LAWSON | Owner of Lawson Communities



I almost took an offer that was unsolicited. After speaking with Enon, he advised me we could get up to \$1M more and he delivered. We are glad we did not leave that much money on the table.

STEVE MOORE | Owner of Moore Communities

I have had the pleasure of knowing Enon for only 12 short months. We closed one deal with him but hope to close many many more in the near future. The one deal he procured for us was "off market". Enon did a great job convincing the seller that we were the right buyers among a strong field of competitors. He was right there with us all the way to the closing table and has been a valuable resource since then.



JEFF COOK | Owner of Cook Properties NY